



## Professional Qualifications

Neil Atchison



### Summary (Range of Experience)

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**Neil Atchison**, P.Eng., is an Associate Director with G-Force Group ([www.g-forcegroup.ca](http://www.g-forcegroup.ca)), a Vancouver based professional services firm. It provides a wide range of experience and approaches to assist any stakeholder to enhance or recover its investment in a business, real estate or a loan in a wide range of industries and real estate holdings.

Neil advises corporate, government and institutional clients on workable asset management and development strategies to maximize the value of their real estate, consistent with their goals and risk tolerances. He also assists clients realize the value of their real estate by managing and undertaking real estate acquisitions and dispositions, and undertaking due diligence on their behalf. Neil has over 30 years of experience in real estate, development, urban planning and transportation engineering in Canada and internationally, including Mexico and the Caribbean. Prior to joining G-Force Group, he was a director in the Real Estate Advisory & Transaction Services group of PricewaterhouseCoopers following his role as head of the real estate consulting practice in BC of Colliers International.

### Education

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- B.Sc. in Engineering (Civil)  
University of Manitoba, 1975
- M.A.Sc. (Transportation Engineering) program  
University of Toronto, 1978-79
- B.B.A. (Business Admin.) program  
Simon Fraser University, 1982-94
- CFA program

### Professional Designations and Certification

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- Professional Engineer (P.Eng.), Association of Professional Engineers and Geoscientists of British Columbia (Canada)
- Associate Broker, G-Force Real Estate Inc. licensed under the BC Real Estate Services Act

### Areas of Specialization

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- Real Estate: strategy, feasibility, development, asset management, and investments and sales

### Notable Project Experience

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#### Brokerage –

- Marketing and sale of full-service strata hotel, Whistler, BC
- Marketing and sale of fractional interest resort hotel, Vancouver Island
- Marketing and sale of ski resort, BC
- Marketing and sale of 25 acres of leasehold land for multi-family development, Metro Vancouver, BC
- Marketing and sale of acreage for single family development, Metro Vancouver, BC
- Marketing and sale of 20-acre Versatile Shipyards mixed use development site, North Vancouver, BC
- Marketing sale of downtown office building, Vancouver
- Marketing, sale and asset management of 250,000 sf suburban office building, Toronto, ON
- Marketing and sale of sale-leaseback of four industrial warehouses, Edmonton, AB
- Acquisition of 15-20 acres for private recreation club, Metro Vancouver, BC
- Acquisition of 15 acres for commercial development, Metro Vancouver, BC

#### Advisory –

- Market and financial feasibility of full-service airport hotel, YVR Airport, BC
- Vendor due diligence, valuation and monetization options for 8.5 million sf industrial real estate portfolio, global
- Business cases for Vancouver Convention & Exhibition Centre for Government of Canada, Vancouver, BC
- Market and financial feasibility, and valuation of 1,300 acre development on Burke Mountain, Coquitlam, BC

### Contact Information

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